

# **DOM DEVELOPMENT S.A.**

Interim condensed financial statements for the six-month period ended 30 June 2013



**Dom Development S.A.**Interim condensed financial statements for the six-month period ended 30 June 2013

## **CONTENTS**

1.		JVAL OF THE INTERIM CONDENSED FINANCIAL STATEMENTS BY THE MANAGEMENT BOAR HE COMPANY	
2.	INTER	RIM CONDENSED BALANCE SHEET	3
3.	INTER	RIM CONDENSED INCOME STATEMENT	4
4.	INTER	RIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME	5
5.	INTER	RIM CONDENSED CASH FLOW STATEMENT	6
6.	INTER	RIM CONDENSED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY	7
7.		TIONAL NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS	
	7.1.	General information about Dom Development S.A.	
	7.2.	Basis for the preparing of the interim condensed financial statements	8
	7.3.	Accounting policies	8
	7.4.	Key figures based on professional judgement and basis for estimates	
	7.5.	Inventory	10
	7.6.	Short-term financial assets	
	7.7.	Cash and cash equivalents	
	7.8.	Share capital	
	7.9.	Dividends	
		Loans	
		Bonds	
		Accrued interest on loans and bonds	
		Segment reporting	
		Operating income	
		Operating costs	
		Income tax in the income statement	
	/.1/.	Earnings per share	1/
		Transactions with related entities	
		Incentive Plan – Management Option Programmes	
		Contingent liabilities	
		Material court cases	
		Additional information on the operating activity of the Company	20
	7.23.	The factors that will impact the results achieved by the Company for at least the next six months	20
	7 24	Material post-balance sheet events	
		Forecasts	
		Selected financial data translated into EURO	
	,		

**Dom Development S.A.**Interim condensed financial statements for the sic-month period ended 30 June 2013

#### 1. APPROVAL OF THE INTERIM CONDENSED FINANCIAL STATEMENTS BY THE **MANAGEMENT BOARD OF THE COMPANY**

These interim condensed financial stat approved by the Management Board of D			:013 were prepare	ed and
		-		
	Jarosław Szanajca, President of the Management Board			
Januar Zalovaki		-	lorzy Ślycoroki	
Janusz Zalewski, Vice President of the Management	Board		lerzy Ślusarski, dent of the Manage Board	ment
Janusz Stolarczyk, Member of the Management Board	 d		erry R. Roydon, the Management I	Board



Dom Development S.A.
Interim condensed balance sheet
as at 30 June 2013
(all amounts in thousands PLN unless stated otherwise)

#### 2. **INTERIM CONDENSED BALANCE SHEET**

ASSETS	Note	<b>30.06.2013</b> <i>(unaudited)</i>	31.12.2012
Fixed assets			
Intangible assets		1 392	1 211
Tangible fixed assets		5 247	5 308
Investments in subsidiaries, associates and a joint venture		407	368
Long-term receivables		1 601	1 679
Other financial assets		72	38
Total fixed assets		8 719	8 604
Current assets			
Inventory	7.5	1 261 886	1 305 568
Trade and other receivables		32 664	27 993
Other current assets		5 078	7 217
Short-term financial assets	7.6	1 459	234 769
Cash and cash equivalents	7.7	348 301	173 045
Total current assets		1 649 388	1 748 592
Total assets		1 658 107	1 757 196

EQUITY AND LIABILITIES	Note	30.06.2013 (unaudited)	31.12.2012
Shareholders' equity			
Share capital	7.8	24 741	24 715
Share premium		234 094	233 733
Other capital (supplementary capital)		517 521	517 362
Reserve capital from valuation of share options		25 101	25 089
Reserve capital from valuation of cash flow hedges		(37)	(58)
Reserve capital from reduction of share capital		510	510
Accumulated, unappropriated profit (loss)		27 396	91 207
Total shareholders' equity		829 326	892 558
Liabilities			
Long-term liabilities			
Loans, long-term portion	7.10	177 000	177 000
Bonds, long-term portion	7.11	270 000	220 000
Deferred tax provision		2 356	7 866
Long-term provisions		14 210	13 509
Other long-term liabilities		23 895	32 583
Total long-term liabilities		487 461	450 958
Short-term liabilities			
Trade payables, tax and other liabilities		117 921	131 201
Loans, short-term portion	7.10	33 000	33 000
Bonds, short-term portion	7.11	-	-
Accrued interest on loans and bonds	7.12	5 228	4 310
Corporate income tax payables		5 989	2 507
Short-term provisions		5 974	5 749
Deferred income		173 208	236 913
Total short-term liabilities		341 320	413 680
Total liabilities		828 781	864 638
Total equity and liabilities		1 658 107	1 757 196



Dom Development S.A.

Interim condensed income statement
for the six-month period ended 30 June 2013
(all amounts in thousands PLN unless stated otherwise)

#### **INTERIM CONDENSED INCOME STATEMENT** 3.

		Six-month period ended			
	Note	<b>30.06.2013</b> <i>(unaudited)</i>	<b>30.06.2012</b> <i>(unaudited)</i>		
Sales revenue	7.14	340 195	308 156		
Cost of sales	7.15	(261 469)	(225 248)		
Gross profit on sales		78 726	82 908		
Selling costs	7.15	(21 175)	(19 130)		
General administrative expenses	7.15	(20 850)	(23 500)		
Other operating income		1 025	1 236		
Other operating expenses		(2 860)	(3 882)		
Operating profit/(loss)		34 866	37 632		
Financial income		1 737	3 248		
Financial costs		(2 601)	(3 180)		
Profit/(loss) before tax		34 002	37 700		
Income tax	7.16	(6 606)	(7 468)		
Net profit/(loss)		27 396	30 232		
Earnings/(loss) per share:					
Basic (PLN)	7.17	1.11	1.23		
Diluted (PLN)	7.17	1.11	1.22		





Dom Development S.A.

Interim condensed statement of comprehensive income for the sic-month period ended 30 June 2013 (all amounts in thousands PLN unless stated otherwise)

#### INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME 4.

	Six-month per	iod ended
	<b>30.06.2013</b> <i>(unaudited)</i>	30.06.2012 (unaudited)
Net profit/(loss)	27 396	30 232
Other comprehensive income		
Net change to cash flow hedges	26	(78)
Income tax	(5)	15
Other net comprehensive income	21	(63)
Total net comprehensive income	27 417	30 169



**Dom Development S.A.**Interim condensed cash flow statement for the six-month period ended 30 June 2013 (all amounts in thousands PLN unless stated otherwise)

#### **5**. **INTERIM CONDENSED CASH FLOW STATEMENT**

		Six-month p	eriod ended
	Note	<b>30.06.2013</b> <i>(unaudited)</i>	30.06.2012 (unaudited)
Cash flow from operating activities			
Profit/(loss) before tax		34 002	37 700
Adjustments:			
Depreciation		1 593	1 471
Profit/loss on foreign exchange differences		(170)	110
Profit/loss on investments		(77)	298
Interest cost/income		7 263	7 000
Cost of the management option programmes		12	613
Changes in the operating capital:			
Changes in provisions		927	(495)
Changes in inventory		42 743	(215)
Changes in receivables		(4 593)	17 652
Changes in short-term liabilities, excluding loans and bonds		(21 869)	(9 876)
Changes in prepayments and deferred income		(65 102)	89 695
Other adjustments		170	(110)
Cash flow generated from operating activities		(5 101)	143 843
Interest received		12 207	14 082
Interest paid		(14 117)	(15 753)
Income tax paid		(8 639)	(11 145)
Net cash flow from operating activities		(15 650)	131 027
Cash flow from investing activities			
Proceeds from the sale of intangible assets and tangible fixed assets		73	116
Proceeds from borrowings granted			78
Bank deposits with a maturity over three months, made and/or closed	7.6	233 013	
Acquisition of intangible and tangible fixed assets		(1 637)	(1 466)
Acquisition of financial assets			(880)
Net cash flow from investing activities		231 449	(2 152)
Cash flows from financing activities			
Proceeds from issue of shares (exercise of share options)		387	1 642
Proceeds from contracted loans			50 000
Commercial papers issued		50 000	120 000
Repayment of loans and borrowings			(57 134)
Redemption of commercial papers			(117 470)
Dividends paid		(90 930)	(36 944)
Payment of financial lease liabilities			(3)
Net cash flow from financing activities		(40 543)	(39 909)
Increase / (decrease) in net cash and cash equivalents		175 256	88 966
Cash and cash equivalents – opening balance	7.7 7.7	173 045	376 833
Cash and cash equivalents – closing balance		348 301	465 799





Dom Development S.A.

Interim condensed statement of changes in shareholders' equity for the six-month period ended 30 June 2013 (all amounts in thousands PLN unless stated otherwise)

#### INTERIM CONDENSED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 6.

		Share premium	Other capital	ا	Reserve capital		Accumulated,	Total share-
	Share capital	less treasury shares	(suppleme- ntary capital)	from reduction of share capital	from valuation of cash flow hedges	from valuation of share options	unappropriated profit (loss)	holders' equity
Balance as at 1 January 2013	24 715	233 733	517 362	510	(58)	25 089	91 207	892 558
Share capital increase by exercising share options (note 7.8)	26	361	-	-	-	-	-	387
Transfer of profit to supplementary capital	-	-	159	-	-	-	(159)	-
Payment of dividends to shareholders	-	-	-	-	-	-	(91 048)	(91 048)
Creation of reserve capital from the valuation of the share options	-	-	-	-	-	12	-	12
Net profit for the reporting period	-	-	-	-	-	-	27 396	27 396
Other net comprehensive income for the reporting period	-	-	-	-	21	-	-	21
Balance as at 30 June 2013 (unaudited)	24 741	234 094	517 521	510	(37)	25 101	27 396	829 326

		Share premium	Other capital	ı	Reserve capital		- Accumulated,	Total
	Share capital	less treasury shares	(suppleme- ntary capital)	from reduction of share capital	from valuation of cash flow hedges	from valuation of share options	unappropriated profit (loss)	shareholder s' equity
Balance as at 1 January 2012	24 560	231 535	471 528	510	-	24 280	82 839	835 252
Share capital increase by exercising share options	110	1 532	-	-	-	-	-	1 642
Transfer of profit to supplementary capital	-	-	45 834	-	-	-	(45 834)	-
Payment of dividends to shareholders	-	-	-	-	-	-	(37 005)	(37 005)
Creation of reserve capital from the valuation of the share options	-	-	-	-	-	613	-	613
Net profit for the reporting period	-	-	-	-	-	-	30 232	30 232
Other net comprehensive income for the reporting period	-	-	-	-	(63)	-	-	(63)
Balance as at 30 June 2012 (unaudited)	24 670	233 067	517 362	510	(63)	24 893	30 232	830 671

## Dom Development S.A.



Additional notes to the interim condensed financial statements for the six-month period ended 30 June 2013 (all amounts in thousands PLN unless stated otherwise)

### 7. ADDITIONAL NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

### 7.1. General information about Dom Development S.A.

The joint stock company Dom Development S.A. (the "Company") is the parent company of Dom Development S.A. Capital Group. The registered office of the Company is in Warsaw (00-078 Warsaw, Plac Piłsudskiego 3). The Company has been entered into the National Court Register under number 0000031483 maintained by the District Court for the capital city of Warsaw, 12<sup>th</sup> Commercial Division of the National Court Register.

According to the Polish Classification of Business Activity the Company's scope of activity is the development of building projects – PKD 4110Z (NACE F41.1). The Company conducts its activities mainly in Warsaw and its vicinity, and Wrocław.

The Company is a majority-owned subsidiary of Dom Development B.V. with its registered office in the Netherlands. As at 30 June 2013, Dom Development B.V. controlled 61.46 % of the Company's shares.

The main area of activity of the Company is the construction and sale of residential real estate.

The Company conducts its activities in the territory of Poland in compliance with the Code of Commercial Companies and Partnerships and its term of operations is unlimited.

In the six-month period ended 30 June 2013 the Company did not discontinue any of its activities.

#### 7.2. Basis for the preparing of the interim condensed financial statements

The interim condensed financial statements have been prepared on a historical cost basis.

Certain information and disclosures, which in accordance with the International Financial Reporting Standards adopted by the European Union (EU) are normally included in annual financial statements, have been condensed or omitted pursuant to International Accounting Standard No. 34, "Interim Financial Reporting" (IAS 34).

The interim condensed financial statements have been prepared on the assumption that the Company will continue as a going concern in the foreseeable future.

The Polish zloty ("PLN") is the functional currency for the Company. The condensed financial statements are stated in Polish zloty. Financial data included in the interim condensed financial statements are expressed in thousands of PLN unless stated otherwise.

The presented interim condensed balance sheet, interim condensed income statement, interim condensed statement of comprehensive income, interim condensed cash flow statement and interim condensed statement of changes in equity are unaudited and they have been the subject of review by a certified independent auditor. These unaudited interim condensed financial statements do not include all the information and disclosures that are required from annual financial statements and therefore should be read in conjunction with the audited financial statements and the notes thereto for the year ended 31 December 2012.

The Company has also prepared interim condensed consolidated financial statements for Dom Development S.A. Capital Group for the six-month period ended 30 June 2013. These statements were approved by the Management Board of the Company on 20 August 2013.

#### 7.3. Accounting policies

Polish law requires the Company to prepare its interim condensed financial statements in accordance with IFRS, applicable to interim financial reporting as adopted by the European Union ("EU") (IAS 34). At this particular time, due to the endorsement of IFRS by the EU and the activities of the Company, there are no differences in the IFRS policies applied by the Company and IFRS that have been endorsed by the EU.

## Dom Development S.A



Additional notes to the interim condensed financial statements for the six-month period ended 30 June 2013 (all amounts in thousands PLN unless stated otherwise)

The interim condensed financial statements have been prepared in accordance with IFRS applicable in the interim financial reporting (IAS 34) and all applicable IFRS that have been adopted by the EU.

These interim condensed financial statements are prepared based on the same accounting policies as for the financial statements of the Company for the year ended 31 December 2012, except for the following amendments to existing standards and new interpretations that are effective for annual periods beginning on 1 January 2013:

- Amendments to IAS 19 Employee Benefits effective for annual periods beginning on or after 1 January 2013.
- Amendments to IAS 1 Presentation of Financial Statements effective for annual periods beginning on or after 1 July 2012.
- Amendments to IAS 12 Income Taxes: Recovery of Underlying Assets effective for annual periods beginning on or after 1 January 2012 - in the EU effective latest for annual periods beginning on or after 1 January 2013.
- IFRS 13 Fair Value Measurement effective for annual periods beginning on or after 1 January 2013.
- Amendments to IFRS 7 Financial instruments: Disclosures: Offsetting of Financial Assets and Financial Liabilities effective for annual periods beginning on or after 1 January 2013.
- Improvements resulting from IFRS reviews (published in May 2012) effective for annual periods beginning on or after 1 January 2013.
- Amendment to IFRS 1 First-time Adoption of International Financial Reporting Standards: Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters – effective for annual periods beginning on or after 1 July 2011. In the EU these amendment is effective for annual periods beginning on or after 1 January 2013.
- Amendment to IFRS 1 First-time Adoption of International Financial Reporting Standards: Government Loans effective for annual periods beginning on or after 1 January 2013.
- IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine effective for annual periods beginning on or after 1 January 2013.

The introduced amendments were scrutinized by the Company and they do not materially affect the Company's financial position, operating results or the scope of information presented in these interim condensed financial statements.

Moreover, the Company has decided for earlier adoption of IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Ventures, IFRS 12 Disclosure of Interests in Other Entities and amendments to IAS 27 and IAS 28 republished as IAS 27 Separate Financial Statements and IAS 28 Investments in associates and joint ventures. The earlier adoption of these standards and improvements had no significant impact on these interim condensed financial statements of the Company. The Company has adopted earlier of any other standard, interpretation or improvement/amendment, which was published and has not yet come into force.

#### 7.4. Key figures based on professional judgement and basis for estimates

In addition to the accounting estimations, when applying the accounting policies in relation to the issues described below, the most significant was the professional judgement and the assumptions made by the management.

**Budgets of the construction projects** 

The decision to purchase real estate (land) is based upon analysis, where the so called "purchase budget" is the major component. This budget is prepared to assess the future profitability of projects. The budgets for these construction projects are updated based on management's best knowledge and experience from when the real estate is purchased. The budgets for all construction projects are verified and updated when necessary, at least once every three months. Updated project budgets are the basis for:

- verification of their profitability and any potential inventory impairment write down
- preparation of financial forecasts, annual budgets and medium term plans.



### Recognition of revenue from the sale of products

The revenue from the sale of real estate (housing units, commercial space, etc.) is recognised at the moment when control over the real estate is transferred to the buyer of said real estate together with the transfer of significant risks and rewards typical to the ownership rights. According to the Company's judgement this occurs at the moment of handover of the real estate to the buyer, which is based on a handover document signed by both parties and subject to the condition that the buyer has made 100% payment of the sale price for the real estate.

#### Seasonality

The operating activity of the Company is not subject to any major seasonality.

#### 7.5. **Inventory**

INVENTORY	<b>30.06.2013</b> (unaudited)	31.12.2012
Advances on deliveries, including	20 306	16 614
at purchase prices/production costs	20 456	16 683
write down to the net realisable value	(150)	(69)
Semi-finished goods and work in progress, including	1 011 746	945 529
at purchase prices/production costs	1 023 320	958 998
write down to the net realisable value	(11 574)	(13 469)
Finished goods, including:	229 834	343 425
at purchase prices/production costs	236 696	350 073
write down to the net realisable value	(6 862)	(6 648)
Total	1 261 886	1 305 568

INVENTORY REVALUATION WRITE DOWNS	01.01 - 30.06.2013	01.01 - 30.06.2012
	(unaudited)	(unaudited)
Opening balance	20 186	17 249
Increments	498	3 311
Reversal	(2 098)	(3 544)
Closing balance	18 586	17 016

Write down to the net realisable value have resulted from the impairment tests and analysis performed by the Company.

CARRYING VALUE OF INVENTORY USED TO SECURE THE PAYMENT OF LIABILITIES AND VALUE OF THE MORTGAGES ESTABLISHED	<b>30.06.2013</b> <i>(unaudited)</i>	31.12.2012
Carrying value of inventory used to secure liabilities	326 000	337 000
Mortgages: Value of mortgages used to secure real estate purchase agreements	11 000	22 000
Value of mortgages used to secure loan agreements	315 000	315 000



#### 7.6. **Short-term financial assets**

SHORT-TERM FINANCIAL ASSETS	<b>30.06.2013</b> <i>(unaudited)</i>	31.12.2012
Bank deposits with a maturity over three months	990	233 910
Cash in an escrow account	469	859
Total	1 459	234 769

Bank deposits with a maturity over three months as of the date when they are made are presented in "Bank deposits with a maturity over three months".

The Company makes bank deposits with various maturity based on current analysis of cash needs and realizable rate of return on deposits offered by banks.

Cash received from the Company's customers as advances for the sale of products which is deposited in escrow accounts until the relevant requirements specified in the "Act on the Protection of Rights of a Dwelling Unit or House Buyer" are met, is presented in "Cash in an escrow account".

#### 7.7. **Cash and cash equivalents**

Cash and cash equivalents are represented by cash at bank and cash in hand, including short-term bank deposits with up to three months maturity on the date when they are made. The book value of these assets corresponds to their fair value.

CASH AND CASH EQUIVALENTS	<b>30.06.2013</b> <i>(unaudited)</i>	31.12.2012	30.06.2012 (unaudited)
Cash in hand and at bank	9 032	5 977	5 245
Bank deposits with a maturity of three months or less	339 234	167 023	460 508
Other	35	45	46
Overdrafts	-	-	-
Total	348 301	173 045	465 799

In accordance with the adopted accounting policies, the Company discloses overdrafts as a reduction in cash and cash equivalents when it holds deposits that exceed the overdrafts in the same banks (see note 7.10).

#### 7.8. **Share capital**

SHARE	SHARE CAPITAL (STRUCTURE) AS AT 30.06.2013							
Series/ issue	Type of share	Type of preference	Limitation of right to shares	Number of shares	Nominal value of series/issue (PLN)	Capital covered with	Registration date	Right to dividends (from)
Α	Bearer	=	-	21 344 490	21 344 490	cash	12.09.2006	12.09.2006
F	Bearer	-	-	2 705 882	2 705 882	cash	31.10.2006	31.10.2006
Н	Bearer	-	-	172 200	172 200	cash	14.02.2007	14.02.2007
I	Bearer	-	-	92 700	92 700	cash	14.02.2007	14.02.2007
J	Bearer	-	-	96 750	96 750	cash	14.02.2007	14.02.2007
L	Bearer	-	-	148 200	148 200	cash	14.02.2007	14.02.2007
Ł	Bearer	-	-	110 175	110 175	cash	12.03.2012	07.05.2012
М	Bearer	-	-	24 875	24 875	cash	03.10.2012	09.11.2012
N	Bearer	-	-	20 000	20 000	cash	03.10.2012	09.11.2012
0	Bearer	-	-	26 000	26 000	cash	05.03.2013	17.05.2013
Total n	Total number of shares 24 741 272							
Total sh	Total share capital 24 741 272							
Nomina	l value per share	e = PLN 1						





SHARE	SHARE CAPITAL (STRUCTURE) AS AT 31.12.2012							
Series/ issue	Type of share	Type of preference	Limitation of right to shares	Number of shares	Nominal value of series/issue (PLN)	Capital covered with	Registration date	Right to dividends (from)
Α	Bearer	-	-	21 344 490	21 344 490	cash	12.09.2006	12.09.2006
F	Bearer	-	-	2 705 882	2 705 882	cash	31.10.2006	31.10.2006
Н	Bearer	-	-	172 200	172 200	cash	14.02.2007	14.02.2007
I	Bearer	-	-	92 700	92 700	cash	14.02.2007	14.02.2007
J	Bearer	-	-	96 750	96 750	cash	14.02.2007	14.02.2007
L	Bearer	-	-	148 200	148 200	cash	14.02.2007	14.02.2007
Ł	Bearer	-	-	110 175	110 175	cash	12.03.2012	07.05.2012
М	Bearer	-	-	24 875	24 875	cash	03.10.2012	09.11.2012
N	Bearer	-	-	20 000	20 000	cash	03.10.2012	09.11.2012
Total n	Total number of shares 24 715 272							
Total sl	Total share capital 24 715 272							
Nomina	Nominal value per share = PLN 1							

Description of changes to the share capital in the Company in the period from 1 January until 30 June 2013

On 21 January 2013 the Management Board of Dom Development S.A. adopted a resolution to increase the share capital by issuing 26 000 O series ordinary bearer shares as a part of the authorised capital from the then current amount of PLN 24 715 272.00 up to PLN 24 741 272.00, that is by PLN 26 000.00. The O series shares were issued in a private placement procedure addressed to participants in Management Share Option Programme II. As at 21 February 2013 all of the 26 000 shares were subscribed. These shares were registered by the District Court for the capital city of Warsaw in Warsaw, 12<sup>th</sup> Commercial Division of the National Court Register on 5 March 2013.

List of shareholders who hold, directly or indirectly through subsidiaries, at least 5% of the overall number of votes at the General Shareholders Meeting ("GSM") as at the date that these financial statements are prepared and approved by the Company's Management Board.

	Status as at the	e date of pr staten	Change in the period from publication of the interim financial statements for the three-month period ended 31.03.2013		
	Shares	% of capital	Number of votes at the GSM	% of votes at the GSM	Shares
Dom Development B.V.	15 206 172	61.46	15 206 172	61.46	-
Jarosław Szanajca	1 534 050	6.20	1 534 050	6.20	-
Aviva Powszechne Towarzystwo Emerytalne Aviva BZ WBK SA *)	1 313 383	5.31	1 313 383	5.31	no data
Grzegorz Kiełpsz	1 280 750	5.18	1 280 750	5.18	-

<sup>\*)</sup> Shareholding of Aviva Powszechne Towarzystwo Emerytalne AVIVA BZ WBK S.A. (*General Pension Society*) ("Society") has been presented as per the latest notice as of 11.07.2011 received by the Company from the Society.





The shares of Dom Development S.A. or rights thereto (options) owned by the persons performing management and supervisory functions at Dom Development S.A. as at the date that these financial statements are prepared and approved by the Company's Management Board.

#### Status as at the date of preparing of these financial statements

Change in the period from publication of the interim financial statements for the three-month period ended 31.03.2013

	Shares	Sha	re options	Total
The Management Board				
Jarosław Szanajca	1 534	1 050	-	1 534 050
Zalewski Janusz	300	000	103 534	403 534
Jerzy Ślusarski	[	363	78 634	83 997
Janusz Stolarczyk	105	5 200	49 447	154 647
Terry Roydon	58	3 500	61 767	120 267
The Supervisory Board				
Grzegorz Kiełpsz	1 280	750	-	1 280 750
Markham Dumas		-	-	-
Mark Spiteri		711	12 330	13 041

Shares	Share options
-	-
-	-
-	-
-	-
-	-
-	•
(5 000)	
-	-

#### 7.9. **Dividends**

On 22 May 2013, the Ordinary General Meeting of the Shareholders of the Company resolved to assign PLN 91 047 880.96 from the Company's profit for 2012 to dividends. This implies the payment of PLN 3.68 per share. The dividend day was set at 12 June 2013 and the dividend payment day was set at 26 June 2013. The dividend was paid out in accordance with the resolution. While the amount of PLN 159 381.59 was allocated to the increase of the Company's supplementary capital. In the preceding year, the dividend allocation was PLN 37 005 595.50 and the dividend payment amounted to PLN 1.50 per share.

## 7.10. Loans

Description of material changes in the six-month period ended 30 June 2013

The total loan liabilities provided to the Company in the first quarter of 2013 and their maturity structure have not changed.

LOANS DUE WITHIN	<b>30.06.2013</b> <i>(unaudited)</i>	31.12.2012
Less than 1 year	33 000	33 000
More than 1 year and less than 2 years	33 000	33 000
More than 2 years and less than 5 years	144 000	144 000
Over 5 years	-	-
Total loans	210 000	210 000
including: long-term	177 000	177 000
short-term	33 000	33 000





BANK LOANS AS AT 30.06.2013							
Bank	Registered office	Loan amount a as per agre		Outstanding lo (less accrued and cur	l interest)	Due date	
PKO BP	Warsaw	210 000	PLN	210 000	PLN	31.12.2016	
Total bank loans				210 000	PLN		

As at 30 June 2013 and 31 December 2012 all the loans taken by the Company were expressed in Polish zloty.

Due to the fact that the interest on the loans is correlated to the WIBOR interest rate, the Company's Management Board estimates that the fair value of the loans taken by the Company approximately equals their book value, including accrued interest.

In the "Loans" item the Company states the nominal value of the loan liabilities, and the interest charged as at the balance sheet date are presented separately in the item "Accrued interest on loans and bonds".

#### **Bank overdrafts**

In the case that the Company holds overdrafts and deposits in the same banks and the amount of deposits exceeds the amount of overdrafts, and the deposit end date falls earlier than repayment of the overdrafts, the Company discloses these overdrafts as a reduction in cash and cash equivalents in the balance sheet (see note 7.7).

OVERDRAFTS AS AT 30.06.2013						
Bank	Registered office	Loan amoun currency as agreeme	s per	Outstanding loan (less accrued in and curren	terest)	Due date
Bank Pocztowy	Warsaw	5 000	PLN	=	PLN	05.07.2013
Total overdrafts		5 000	PLN	-	PLN	

#### **7.11.** Bonds

BONDS	30.06.2013	31.12.2012
Nominal value of the bonds issued, long-term portion	270 000	220 000
Nominal value of the bonds issued, short-term portion	-	-
Nominal value of the bonds issued	270 000	220 000

In the "Bonds" item the Company states the nominal value of the bond liabilities, and the interest charged as at the balance sheet date are presented separately in the item "Accrued interest on loans and bonds".

Due to the fact that the interest on the bonds is correlated to the WIBOR interest rate, the Company's Management Board estimates that the fair value of the bonds issued by the Company approximately equals their book value, including accrued interest.

#### Core details concerning the bonds issued

On 5 November 2007, the Company and Bank BPH S.A. (currently Pekao S.A.) signed a Bond Issue Programme Agreement, pursuant to which Dom Development S.A. is allowed to issue mid-term bonds (with a maturity over 1 year and under 7 years) with an aggregate value of no more than PLN 400 million, which is to be construed as the nominal value of all issued and unredeemed bonds on any day during the term of the Programme.



Description of material changes in the six-month period ended 30 June 2013

On 26 March 2013, the Company issued 5 000 unsecured bonds with the nominal value of PLN 10 000 each and the aggregate nominal value of PLN 50 000 thousand. The maturity date for these bonds is 26 March 2018. The issue value equals their nominal value. The interest rate is set at WIBOR 6M plus margin.

BONDS ISS	SUED AS AT 30.06.2013			
Series	Issue date	Amount	Currency	Contractual maturity date
II	30.06.2010	85 000	PLN	30.06.2015
II	15.07.2010	15 000	PLN	30.06.2015
III	02.02.2012	120 000	PLN	02.02.2017
IV	26.03.2013	50 000	PLN	26.03.2018
	Total:	270 000	PLN	

### 7.12. Accrued interest on loans and bonds

ACCRUED INTEREST ON LOANS AND BONDS	<b>30.06.2013</b> (unaudited)	31.12.2012
Accrued interest on bonds	4 401	4 310
Accrued interest on loans	827	-
Total accrued interest on loans and bonds	5 228	4 310

## 7.13. Segment reporting

The Company does not conduct segment reporting as its activities take place within a single segment.

## 7.14. Operating income

REVENUE BREAKDOWN	01.01 - 30.06.2013	01.01 - 30.06.2012
	(unaudited)	(unaudited)
Sales of finished goods	335 233	297 219
Sales of services	4 962	10 937
Total	340 195	308 156



## **7.15.** Operating costs

OPERATING COSTS	01.01 - 30.06.2013 (unaudited)	01.01 - 30.06.2012 (unaudited)
Cost of sales	(257 355)	(214 118)
Cost of finished goods sold	(5 795)	(11 174)
Cost of services sold	-	-
Inventory write down to the net realisable value	1 681	44
Total cost of sales	(261 469)	(225 248)
Selling costs, and general administrative expenses		
Selling costs	(21 175)	(19 130)
General administrative expenses	(20 850)	(23 500)
Total selling costs, and general administrative expenses	(42 025)	(42 630)
Selling costs, and general administrative expenses by kind		
Depreciation	(1 593)	(1 471)
Cost of materials and energy	(6 840)	(5 829)
External services	(10 912)	(11 623)
Taxes and charges	(76)	(89)
Remuneration	(18 116)	(18 650)
Social security and other benefits	(2 864)	(2 490)
Management Option Programme	(12)	(613)
Other prime costs	(1 612)	(1 865)
Total selling costs, and general administrative expenses by kind	(42 025)	(42 630)

## 7.16. Income tax in the income statement

INCOME TAX	01.01 - 30.06.2013	01.01 - 30.06.2012
	(unaudited)	(unaudited)
Current income tax	12 184	9 049
Deferred tax in the income statement	(5 578)	(1 581)
Total	6 606	7 468



## 7.17. Earnings per share

CALCULATION OF BASIC AND DILUTED EARNINGS PER SHARE	01.01 - 30.06.2013 (unaudited)	01.01 - 30.06.2012 (unaudited)
Basic earnings per share		
Profit for calculation of the basic earnings per share	27 396	30 232
The weighted average number of ordinary shares of the Company for the calculation of basic earnings per share	24 732 079	24 626 811
Basic earnings per share (PLN)	1.11	1.23
Diluted earnings per share		
Profit for calculation of the diluted earnings per share	27 396	30 232
Potential diluting shares related to the Management Share Option Programmes	17 657	54 728
The weighted average number of ordinary shares of the Company for the calculation of diluted earnings per share	24 749 736	24 681 539
Diluted earnings per share (PLN)	1.11	1.22

As the Company has no discontinued operations, the earnings per share from the continued operations equal the earnings per share calculated above.

#### 7.18. Transactions with related entities

In the six-month periods ended 30 June 2013 and 2012, the Company was a party to transactions with related entities, as listed below. Descriptions of the transactions have been presented in the tables. In exceptional cases, descriptions of particular agreements or explanations have also been provided.

DOM DEVELOPMENT S.A. AS A BUYER OF GOODS OR SERVICES				
Counterparty	Transaction description	01.01- 30.06.2013	01.01- 30.06.2012	
		(unaudited)	(unaudited)	
Woodsford Consulting Limited	Consulting services as per the agreement dated 27 June 2007	723	791	
Woodsford Consulting Limited	Marketing services	-	10	
Kirkley Advisory Limited	Consulting services as per the agreement dated 01 March 2012	26	19	
Kirkley Advisory Limited	Other	56	=	
Hansom Property Company Limited	Consulting services as per the agreement dated 2 January 2001	122	130	
Hansom Property Company Limited	Other	117	=	
Holland Park Advisory Limited	Consulting services as per the agreement dated 5 January 2010	-	98	

DOM DEVELOPMENT S.A. AS A SERVICE PROVIDER (SELLER)				
Counterparty	Transaction description	01.01- 30.06.2013 (unaudited)	01.01- 30.06.2012 (unaudited)	
Fort Mokotów sp. z o.o., under liquidation	Repair services as per the agreement dated 22 July 2005	72	295	
Fort Mokotów sp. z o.o., under liquidation	Other	30	11	
Dom Development Grunty sp. z o.o.	Other	3	3	
Dom Development Morskie Oko sp. z o.o., under liquidation	Other	2	2	



DOM DEVELOPMENT S.A. AS A LENDE	ER		
Counterparty	Transaction description	01.01- 30.06.2013	01.01- 30.06.2012
		(unaudited)	(unaudited)
Dom Development Grunty sp. z o.o.	Interest accrued on the borrowing	39	39

DOM DEVELOPMENT S.A. AS A DIVIDEND PAYER			
Counterparty Transaction description		01.01- 30.06.2013	01.01- 30.06.2012
		(unaudited)	(unaudited)
Dom Development B.V.	Dividends	55 959	22 809

BALANCES WITH RELATED ENTITIES – balances as in the books of the Company					
	Receivables from re	elated entities	Liabilities to related entities		
Entity	30.06.2013	31.12.2012	30.06.2013	31.12.2012	
	(unaudited)		(unaudited)		
Total balance	2 502	2 470	105	128	
Subsidiaries	2 486	2 447	-	-	
Dom Development Morskie Oko sp. z o.o., under liquidation additional contributions to the capital	1 147	1 147	-	-	
Dom Development Grunty sp. z o.o.	1 339	1 300	-	-	
Joint-ventures	16	23	-	-	
Fort Mokotów sp. z o.o., under liquidation	16	23	-	-	
Other entities	-	-	105	128	
Woodsford Consulting Limited	-	-	105	128	
Holland Park Advisory Limited	-	-	-	-	

REMUNERATION AND FEES OF THE MANAGEMENT BOARD AND SUPERVISORY BOARD MEMBERS OF DOM DEVELOPMENT S.A.		
Counterparty	01.01 - 30.06.2013	01.01 - 30.06.2012
	(unaudited)	(unaudited)
The Management Board	3 404	3 111
The Supervisory Board	516	516

Except for as stated above, the Company did not enter into any other transactions with the Management Board or Supervisory Board members.

The Members of the Management Board and the Supervisory Board who hold shares in the Company receive a dividend equally to other shareholders, according to shareholdings in the Company as of the dividend day.

The transactions with the related entities are based on the arm's length principle.

## Dom Development S.A.



Additional notes to the interim condensed financial statements for the six-month period ended 30 June 2013 (all amounts in thousands PLN unless stated otherwise)

### 7.19. Incentive Plan – Management Option Programmes

Structure of share options granted and not exercised as at 30 June 2013:

Programme	Grant date	Exercise start date	Maturity date	Number of options	Exercise price per option (PLN)
Programme II	6.12.2006	6.12.2009	6.12.2013	136 150	114.48
Programme II	7.12.2007	7.12.2010	7.12.2014	134 275	114.48
Programme II	8.12.2008	8.12.2011	8.12.2015	20 000	14.91
Programme II	15.01.2009	15.01.2012	15.01.2016	11 000	16.97
Programme II	10.12.2009	10.12.2012	10.12.2016	162 185	40.64
Programme II	12.07.2011	12.07.2014	12.07.2017	6 000	44.16
Programme III	13.12.2010	13.06.2014	13.12.2015	96 466	1.00
Total				566 076	

### **Exercise of the share options**

The 26 000 shares in the Company were subscribed in the first quarter of 2013 in a private placement procedure addressed to participants in Management Share Option Programme II. The shares were registered on 5 March 2013 (see note 7.8).

#### **Grant of new share options**

In the six-month period ended 30 June 2013 the Company did not grant any new share options.

### **Changes to the Management Option Programmes**

In the six-month period ended 30 June 2013 no changes were made to the Management Option Programme.

## 7.20. Contingent liabilities

CONTINGENT LIABILITIES	<b>30.06.2013</b> <i>(unaudited)</i>	31.12.2012
Guarantees	2 030	2 105
Sureties	518	489
Total	2 548	2 594

Additionally, some of the Company's liabilities are secured with promissory notes:

COLLATERALS FOR LIABILITIES	<b>30.06.2013</b> (unaudited)	31.12.2012
Promissory notes, including:		
<ul> <li>promissory notes as an additional guarantee for PKO BP bank in respect of claims arising from the granted loan</li> </ul>	210 000	210 000
<ul> <li>promissory notes as an additional guarantee for Bank Pocztowy in respect of claims arising from the granted loan</li> </ul>	5 000	5 000
<ul> <li>promissory notes as other guarantees</li> </ul>	1 889	1 889
Total	216 889	216 889

In the six-month period ended 30 June 2013 the Company did not provide any guarantees for loans or borrowings, nor any other guarantees – jointly to one entity or its subsidiary, the value of which would be material for the Company or would amount to at least 10% of the Company's shareholders' equity.

## Dom Development S.A.



Additional notes to the interim condensed financial statements for the six-month period ended 30 June 2013 (all amounts in thousands PLN unless stated otherwise)

#### 7.21. Material court cases

As of 30 June 2013 there was no individual proceeding before any court, authority competent for arbitration or public administration body, concerning the liabilities or receivables of the Company or its subsidiary, the value of which would be at least 10% of the Company's shareholders' equity.

As of 30 June 2013 there were not two or more proceedings before any court, authority competent for arbitration or public administration body, concerning the liabilities or receivables, the value of which would be at least 10% of the Company's shareholders' equity.

As of 30 June 2013, the Company was a party to proceedings concerning liabilities and receivables, the total value of which was approx. PLN 17 685 thousand, including the total value of proceedings concerning liabilities at approx. PLN 15 890 thousand and the total value of proceedings concerning receivables at approx. PLN 1 794 thousand.

The proceedings involving the Company have no significant impact on the Company's activity.

### 7.22. Additional information on the operating activity of the Company

In the period from 1 January to 30 June 2013 the following material changes in the portfolio of the Company's real estate development projects under construction took place:

Projects commenced in the period from 1 January 2013 until 30 June 2013:

Project	Standard	Number of apartments
Saska I, phase 3/3	Popular	170
Żoliborz Artystyczny, phase 1	Popular	223
Saska I, phase 3/4	Popular	178
Żoliborz Artystyczny, phase 2	Popular	152
Derby 14, phase 4	Popular	188

Projects completed in the period from 1 January 2013 until 30 June March 2013:

Project	Standard	Number of apartments
Regaty, phase 6	Popular	160
Wilno, phase 3	Popular	132
Oaza, phase 2	Popular	130

# 7.23. The factors that will impact the results achieved by the Company for at least the next six months

The most important factors that may impact the financial situation of the Company in at least the next three months are:

- The economic trend in the residential market, where the Company operates,
- The impact of the worldwide financial situation on the Polish economy and banking system,
- The availability of mortgages, and in particular their convenient terms for potential clients,
- · Achieving the planned sales volume in terms of quantity and value, as well as in the individual market segments,
- The timely delivery of the construction works in line with the schedules by the construction companies completing individual investments of the Company in the general contractor system,
- Availability of external financing (loans, bonds) for real estate developers,
- No sudden changes in the legal and tax regulations that may influence market demand for products offered by the Company in an uncontrolled manner,
- Maintaining the stable political situation and creating a positive economic climate by the government and local authorities.



### 7.24. Material post-balance sheet events

Premature repayment of the loan instalment

On 29 July 2013, the Company prematurely repaid an instalment of the loan at PKO BP S.A. in the amount of PLN 33 000 thousand.

#### Share capital increase

On 31 July 2013 the Management Board of Dom Development S.A. adopted a resolution to increase the Company's share capital by issuing 925 P series ordinary bearer shares and 11 000 R series ordinary bearer shares as a part of the authorised capital from the then current amount of PLN 24 741 272.00 up to PLN 24 753 197.00, that is by PLN 11 925. The P and R series shares were issued in a private placement procedure addressed to participants in Management Share Option Programme II. As at 20 August 2013, 11 925 shares were not subscribed, and these shares have not yet been registered by the Court of Registration.

#### 7.25. Forecasts

The Management Board of Dom Development S.A. does not publish any financial forecasts concerning the Company.

#### 7.26. Selected financial data translated into EURO

The following financial data of the Company have been translated into euro:

	<u> </u>	
SELECTED DATA FROM THE BALANCE SHEET	<b>30.06.2013</b> <i>(unaudited)</i>	31.12.2012
	thousand Euro	thousand Euro
Total current assets	380 991	427 717
Total assets	383 005	429 821
Total shareholders' equity	191 566	218 325
Long-term liabilities	112 598	110 307
Short-term liabilities	78 841	101 189
Total liabilities	191 439	211 496
PLN/EURO exchange rate as at the balance sheet date	4.3292	4.0882

SELECTED DATA FROM THE INCOME STATEMENT	01.01 - 30.06.2013 (unaudited) thousand Euro	01.01 - 30.06.2012 (unaudited) thousand Euro
Sales revenue	80 730	72 943
Gross profit on sales	18 682	19 625
Operating profit/(loss)	8 273	8 908
Profit/(loss) before tax	8 068	8 924
Net profit/(loss)	6 501	7 156
Average PLN/EURO exchange rate for the reporting period	4.2140	4.2246