

**Dom Development S.A.** Interim condensed consolidated financial statements for the three-month period ended 31 March 2016

## **DOM DEVELOPMENT S.A.**

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## 1. APPROVAL OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS BY THE MANAGEMENT BOARD OF THE COMPANY

These interim condensed consolidated financial statements for the three-month period ended on 31 March 2016, comprising:

- interim condensed consolidated balance sheet prepared as at 31 March 2016 with the balance of assets and liabilities in the amount of PLN 1 860 715 thousand;
- interim condensed consolidated income statement for the three-month period ended 31 March 2016 with a net profit
  of PLN 5 110 thousand;
- interim condensed consolidated statement of comprehensive income for the three month periods ended 31 March 2016 with a net comprehensive profit of PLN 4 779 thousand;
- interim condensed statement of changes in consolidated shareholders' equity in the three-month period ended 31 March 2016 with the PLN 888 204 thousand shareholders' equity as at 31 March 2016;
- interim condensed consolidated cash flow statement for the three-month period ended 31 March 2016 with the PLN 292 855 thousand net cash and cash equivalents as at 31 March 2016;
- · additional notes to the interim condensed consolidated financial statements,

were prepared and approved by the Management Board of the Company on 22 April 2016.

Jarosław Szanajca, President of the Management Board Janusz Zalewski, Vice President of the Management Board



### 2. INTERIM CONDENSED CONSOLIDATED BALANCE SHEET

| ASSETS                      | Note | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|-----------------------------|------|----------------------------------|------------|
| Fixed assets                |      |                                  |            |
| Intangible assets           |      | 3 543                            | 3 504      |
| Tangible fixed assets       |      | 7 160                            | 7 032      |
| Long-term receivables       |      | 1 523                            | 1 523      |
| Other fixed assets          |      | 6 314                            | 6 651      |
| Total fixed assets          |      | 18 540                           | 18 710     |
| Current assets              |      |                                  |            |
| Inventory                   | 7.5  | 1 512 117                        | 1 478 660  |
| Trade and other receivables |      | 15 206                           | 27 528     |
| Income tax receivables      |      | -                                | -          |
| Other current assets        |      | 3 790                            | 2 668      |
| Short-term financial assets | 7.6  | 18 207                           | 3 747      |
| Cash and cash equivalents   | 7.7  | 292 855                          | 221 640    |
| Total current assets        |      | 1 842 175                        | 1 734 243  |
| Total assets                |      | 1 860 715                        | 1 752 953  |

| EQUITY AND LIABILITIES                                    | Note | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|---|------|----------------------------------|------------|
| Shareholders' equity                                      |      |                                  |            |
| Share capital   | 7.8  | 24 771                           | 24 771     |
| Share premium   |      | 234 534                          | 234 534    |
| Other capital (supplementary capital)                     |      | 517 466                          | 517 466    |
| Reserve capital from valuation of share options           |      | 25 126                           | 25 126     |
| Reserve capital from valuation of cash flow hedges        |      | (249)                            | 82         |
| Reserve capital from reduction of share capital           |      | 510                              | 510        |
| Accumulated, unappropriated profit (loss)                 |      | 86 233                           | 81 115     |
| Equity attributable to the shareholders of parent company |      | 888 391                          | 883 604    |
| Non-controlling interests                                 |      | (187)                            | (179)      |
| Total shareholders' equity                                |      | 888 204                          | 883 425    |
| Liabilities   |      |                                  |            |
| Long-term liabilities                                     |      |                                  |            |
| Loans, long-term portion                                  | 7.9  | 50 000                           | 100 000    |
| Bonds, long-term portion                                  | 7.10 | 150 000                          | 270 000    |
| Deferred tax provision                                    |      | 10 739                           | 20 064     |
| Long-term provisions                                      |      | 11 554                           | 11 354     |
| Other long-term liabilities                               |      | 29 688                           | 30 729     |
| Total long-term liabilities                               |      | 251 981                          | 432 147    |
| Short-term liabilities                                    |      |                                  |            |
| Trade payables, tax and other liabilities                 |      | 197 472                          | 190 523    |
| Loans, short-term portion                                 | 7.9  | 30 000                           | -          |
| Bonds, short-term portion                                 | 7.10 | 120 000                          | -          |
| Accrued interest on loans and bonds                       | 7.11 | 2 142                            | 3 403      |
| Corporate income tax payables                             |      | 8 598                            | 1 183      |
| Short-term provisions                                     |      | 7 029                            | 7 262      |
| Deferred income   |      | 355 289                          | 235 010    |
| Total short-term liabilities                              |      | 720 530                          | 437 381    |
| Total liabilities   |      | 972 511                          | 869 528    |
| Total equity and liabilities                              |      | 1 860 715                        | 1 752 953  |



### 3. INTERIM CONDENSED CONSOLIDATED INCOME STATEMENT

|  |      | Three-month p                    | eriod ended                             |
|--|------|----------------------------------|---|
|  |      |                                  |   |
|  | Note | <b>31.03.2016</b><br>(unaudited) | <b>31.03.2015</b><br><i>(unaudited)</i> |
| Sales revenue  | 7.13 | 139 058                          | 72 526                                  |
| Cost of sales  | 7.14 | (107 339)                        | (54 231)                                |
| Gross profit on sales  |      | 31 719                           | 18 295                                  |
| Colling costs  | 714  | (11 501)                         | (11.440)                                |
| Selling costs  | 7.14 | (11 501)                         | (11 446)                                |
| General administrative expenses  | 7.14 | (12 214)                         | (12 080)                                |
| Other operating income   |      | 860                              | 534                                     |
| Other operating expenses   |      | (1 518)                          | (998)                                   |
| Operating profit/(loss)  |      | 7 346                            | (5 695)                                 |
| Financial income   |      | 315                              | 395                                     |
| Financial costs  |      | (1 282)                          | (1 222)                                 |
| Profit/(loss) before tax   |      | 6 379                            | (6 522)                                 |
| Income tax   | 7.15 | (1 269)                          | 1 108                                   |
| Net profit/(loss)  |      | 5 110                            | (5 414)                                 |
| Net profit/(loss) attributable to:   |      |                                  |   |
| Shareholders of the parent company   |      | 5 118                            | (5 401)                                 |
| Non-controlling interests  |      | (8)                              | (13)                                    |
| Earnings/(loss) per share:   |      |                                  |   |
| Basic, from the profit for the period,<br>attributable to parent company's<br>shareholders (PLN)   | 7.16 | 0.21                             | (0.22)                                  |
| Diluted, from the profit for the period,<br>attributable to parent company's<br>shareholders (PLN) | 7.16 | 0.21                             | (0.22)                                  |



### 4. INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|  | Three-month period ended         |                                  |  |  |
|--|----------------------------------|----------------------------------|--|--|
|  | <b>31.03.2016</b><br>(unaudited) | <b>31.03.2015</b><br>(unaudited) |  |  |
| Net profit/(loss)                            | 5 110                            | (5 414)                          |  |  |
| Other comprehensive income                   |                                  |                                  |  |  |
| Net change to cash flow hedges               | (408)                            | -                                |  |  |
| Income tax                                   | 77                               | -                                |  |  |
| Other net comprehensive income               | (331)                            | -                                |  |  |
| Total net comprehensive<br>income/(loss)     | 4 779                            | (5 414)                          |  |  |
| Net comprehensive income<br>attributable to: |                                  |                                  |  |  |
| Shareholders of the parent company           | 4 787                            | (5 401)                          |  |  |
| Non-controlling interests                    | (8)                              | (13)                             |  |  |



**Dom Development S.A.** Interim condensed consolidated cash flow statement for the three-month period ended 31 March 2016 (all amounts in thousands PLN unless stated otherwise)

#### INTERIM CONDENSED CONSOLIDATED CASH FLOW STATEMENT 5.

|   |      | Three-month perio                |                                  |  |  |
|---|------|----------------------------------|----------------------------------|--|--|
|   | Note | <b>31.03.2016</b><br>(unaudited) | <b>31.03.2015</b><br>(unaudited) |  |  |
| Cash flow from operating activities                                   |      |                                  |                                  |  |  |
| Profit/(loss) before tax  |      | 6 379                            | (6 522)                          |  |  |
| Adjustments:  |      |                                  |                                  |  |  |
| Depreciation  |      | 1 251                            | 1 019                            |  |  |
| Profit/loss on foreign exchange differences                           |      | 22                               | 70                               |  |  |
| Profit/loss on investments  |      | 64                               | (40)                             |  |  |
| Interest cost/income  |      | 2 620                            | 1 989                            |  |  |
| Cost of the management option programmes                              |      | -                                | -                                |  |  |
| Changes in the operating capital:                                     |      | -                                |                                  |  |  |
| Changes in provisions   |      | (34)                             | (600)                            |  |  |
| Changes in inventory  |      | (33 089)                         | (193 786)                        |  |  |
| Changes in receivables  |      | 12 321                           | (16 325)                         |  |  |
| Changes in short-term liabilities, excluding loans and bonds          |      | (9 267)                          | 43 104                           |  |  |
| Changes in prepayments and deferred income                            |      | 119 080                          | 113 553                          |  |  |
| Other adjustments   |      | (22)                             | (70)                             |  |  |
| Cash flow generated from operating activities                         |      | 99 325                           | (57 608)                         |  |  |
| Interest received   |      | 857                              | 2 090                            |  |  |
| Interest paid   |      | (5 028)                          | (6 204)                          |  |  |
| Income tax paid   |      | (3 101)                          | (2 845)                          |  |  |
| Net cash flow from operating activities                               |      | 92 053                           | (64 567)                         |  |  |
| Cash flow from investing activities                                   |      |                                  |                                  |  |  |
| Proceeds from the sale of intangible assets and tangible fixed assets |      | 49                               | 3                                |  |  |
| Bank deposits with a maturity over three months (made and/or closed)  | 7.6  | -                                | 30 000                           |  |  |
| Acquisition of intangible and tangible fixed assets                   |      | (1 351)                          | (980)                            |  |  |
| Acquisition of financial assets                                       |      | -                                | -                                |  |  |
| Net cash flow from investing activities                               |      | (1 302)                          | 29 023                           |  |  |
| Cash flows from financing activities                                  |      |                                  |                                  |  |  |
| Proceeds from issue of shares (exercise of share options)             |      | 464                              | -                                |  |  |
| Proceeds from contracted loans  | 7.9  | -                                | -                                |  |  |
| Commercial papers issued  | 7.10 | -                                | -                                |  |  |
| Repayment of loans and borrowings                                     | 7.9  | (20 000)                         | -                                |  |  |
| Redemption of commercial papers                                       | 7.10 | -                                | -                                |  |  |
| Dividends paid  |      | -                                | -                                |  |  |
| Net cash flow from financing activities                               |      | (19 536)                         | -                                |  |  |
| Increase / (decrease) in net cash and cash equivalents                |      | 71 215                           | (35 544)                         |  |  |
| Cash and cash equivalents – opening balance                           | 7.7  | 221 640                          | 318 341                          |  |  |
| Cash and cash equivalents – closing balance                           | 7.7  | 292 855                          | 282 797                          |  |  |



# 6. INTERIM CONDENSED STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

|   |                  |                            | Other<br>capital                |  | Reserve capital                             |  | Accumulated                          | Equity<br>attributable                           | Non-                          | Total                   |
|---|------------------|----------------------------|---------------------------------|--|---|--|--------------------------------------|--|-------------------------------|-------------------------|
|   | Share<br>capital | less<br>treasury<br>shares | (suppleme-<br>ntary<br>capital) | from<br>reduction<br>of share<br>capital | from<br>valuation of<br>cash flow<br>hedges | from<br>valuation of<br>share<br>options | unappropria-<br>ted profit<br>(loss) | to the<br>sharehold-<br>ers of parent<br>company | control-<br>ling<br>interests | shareholders'<br>equity |
| Balance as at<br>1 January 2016                               | 24 771           | 234 534                    | 517 466                         | 510                                      | 82  | 25 126                                   | 81 115                               | 883 604  | (179)                         | 883 425                 |
| Share capital increase by exercising share options (note 7.8) | -                | -                          | -                               | -  | -   | -  | -                                    | -  | -                             | -                       |
| Transfer of profit to<br>supplementary capital                | -                | -                          | -                               | -  | -   | -  | -                                    | -  | -                             | -                       |
| Payment of dividends to shareholders                          | -                | -                          | -                               | -  | -   | -  | -                                    | -  | -                             | -                       |
| Net profit for the reporting period                           | -                | -                          | -                               | -  | -   | -  | 5 118                                | 5 118  | (8)                           | 5 110                   |
| Other net comprehensive income for the reporting period       | -                | -                          | -                               | -  | (331)                                       | -  | -                                    | (331)  | -                             | (331)                   |
| Balance as at<br>31 March 2016<br>( <i>unaudited</i> )        | 24 771           | 234 534                    | 517 466                         | 510                                      | (249)                                       | 25 126                                   | 86 233                               | 888 391  | (187)                         | 888 204                 |

|   |                  | Share<br>premium           | Other<br>capital                |  | Reserve capital                             |  | Accumulated                          | Equity<br>attributable                           | Non-                          | Total                   |
|---|------------------|----------------------------|---------------------------------|--|---|--|--------------------------------------|--|-------------------------------|-------------------------|
|   | Share<br>capital | less<br>treasury<br>shares | (suppleme-<br>ntary<br>capital) | from<br>reduction<br>of share<br>capital | from<br>valuation of<br>cash flow<br>hedges | from<br>valuation of<br>share<br>options | unappropria-<br>ted profit<br>(loss) | to the<br>sharehold-<br>ers of parent<br>company | control-<br>ling<br>interests | shareholders'<br>equity |
| Balance as at<br>1 January 2015                         | 24 770           | 234 520                    | 517 379                         | 510                                      | -   | 25 126                                   | 56 212                               | 858 517  | (246)                         | 858 271                 |
| Share capital increase by exercising share options      | 1                | 14                         | -                               | -  | -   | -  | -                                    | 15   | -                             | 15                      |
| Payment of dividends to shareholders                    | -                | -                          | -                               | -  | -   | -  | -                                    | -  | -                             | -                       |
| Net loss for the reporting period                       | -                | -                          | -                               | -  | -   | -  | (5 401)                              | (5 401)  | (13)                          | (5 414)                 |
| Other net comprehensive income for the reporting period | -                | -                          | -                               | -  | -   | -  | -                                    | -  | -                             | -                       |
| Balance as at<br>31 March 2015<br>( <i>unaudited</i> )  | 24 771           | 234 534                    | 517 379                         | 510                                      | -   | 25 126                                   | 50 811                               | 853 131  | (259)                         | 852 872                 |



## 7. ADDITIONAL NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 7.1. General information about Dom Development S.A. and the Dom Development S.A. Capital Group

General information about the parent company of the Dom Development S.A. Capital Group

The parent company of Dom Development S.A. Capital Group ("the Group") is the public limited company Dom Development S.A. ("the Company" / "the parent company") with its registered office in Warsaw (00-078 Warsaw, Plac Piłsudskiego 3), entered into the National Court Register under number 0000031483, maintained by the District Court for the capital city of Warsaw, 12th Commercial Division of the National Court Register.

According to the Polish Classification of Business Activity the scope of activity of the companies operating within the Group is the development of building projects – PKD 4110Z (NACE F41.1). The Group conducts its activities mainly in Warsaw and its vicinity, and Wrocław.

The Company is a majority-owned subsidiary of Dom Development B.V. with its registered office in the Netherlands. As at 31 March 2016 the parent company Dom Development S.A. was controlled by Dom Development B.V. which held 59.45% of the Company's shares.

#### General information about the Group and joint ventures

The Group's structure and the parent company interest in the share capital of the entities comprising the Group as at 31 March 2016 is presented in the table below:

| Entity  | Country of registration | % of the share capital<br>held by the parent<br>company | % of the votes held<br>by the parent<br>company | Consolidation<br>method |  |  |  |
|---|-------------------------|---|---|-------------------------|--|--|--|
| Subsidiaries  |                         |   |   |                         |  |  |  |
| Dom Development Morskie Oko sp. z o.o., under liquidation | Poland                  | 100%  | 100%  | full consolidation      |  |  |  |
| Dom Development Grunty sp. z o.o.                         | Poland                  | 46%   | 100%  | full consolidation      |  |  |  |
| Vratislavia Dom Development sp. z o.o.                    | Poland                  | 100%  | 100%  | full consolidation      |  |  |  |
| The Group has been also engaged in the joint venture:     |                         |   |   |                         |  |  |  |
| Fort Mokotów sp. z o.o., under liquidation                | Poland                  | 49%   | 49%   | equity method           |  |  |  |

The main area of activity of the Group is the construction and sale of residential real estate.

The main area of activity of Dom Development Grunty sp. z o.o., a subsidiary is purchase of real estate for development activities of the Group. The Company is fully consolidated as its financial and operational policy is managed by members of the management board nominated by Dom Development S.A.

All companies operating within the Group conduct business activities in the territory of Poland under the Code of Commercial Companies and Partnerships and their term of operation is unlimited, except for Fort Mokotów sp. z o.o. and Dom Development Morskie Oko sp. z o.o., both under liquidation.

On 22 March 2016, Vratislavia Dom Development sp. z o.o., a newly established subsidiary with 100% of the shares held by Dom Development S.A., was registered with the National Court Register. The share capital of this company is PLN 4 000 thousand and has been paid up in full. The scope of operations of this company will be development activities within the Group. The company has not commenced its operations until 31 March 2016.



Apart from the establishment of the subsidiary, in the three-month period ended 31 March 2016, the Group did not make other material changes to its structure, including mergers, acquisitions or sale of the Group's entities, long-term investments, demergers, restructuring or discontinuation of activities.

In the three-month period ended 31 March 2016 the Group did not discontinue any of its activities.

#### 7.2. Basis for the preparing of the interim condensed consolidated financial statements

The interim condensed consolidated financial statements have been prepared on a historical cost basis.

Certain information and disclosures, which in accordance with the International Financial Reporting Standards ("IFRS") adopted by the European Union (EU) are normally included in annual consolidated financial statements, have been condensed or omitted in these financial statements pursuant to International Accounting Standard No. 34, "Interim Financial Reporting" (IAS 34).

The interim condensed consolidated financial statements have been prepared on the assumption that the companies operating within the Group will continue as a going concern in the foreseeable future.

The functional currency of the parent company and other companies incorporated in these condensed consolidated financial statements is Polish zloty (PLN). The condensed consolidated financial statements are stated in Polish zloty. Financial data included in the interim condensed consolidated financial statements are expressed in thousands of PLN unless stated otherwise.

The presented interim condensed consolidated balance sheet, interim condensed consolidated income statement, interim condensed consolidated statement of comprehensive income, interim condensed consolidated cash flow statement and interim condensed statement of changes in consolidated shareholders' equity are unaudited and they have not been the subject of review by an independent certified auditor. These unaudited interim condensed consolidated financial statements do not include all the information and disclosures that are required from annual consolidated financial statements and therefore should be read in conjunction with the audited consolidated financial statements of the Group and the notes thereto for the year ended 31 December 2015.

The Company has also prepare interim condensed financial statements for Dom Development S.A. for the three-month period ended 31 March 2016. These statements were approved by the Management Board of the Company on 22 April 2016.

#### 7.3. Accounting policies

Polish law requires the Group to prepare its interim condensed consolidated financial statements in accordance with IFRS, applicable to interim financial reporting as adopted by the European Union (EU) (IAS 34). At this particular time, due to the endorsement of IFRS by the EU and the activities of the Group, there are no differences in the IFRS policies applied by the Group and IFRS that have been endorsed by the EU.

The interim condensed consolidated financial statements have been prepared in accordance with IFRS applicable in the interim financial reporting (IAS 34) and all applicable IFRS that have been adopted by the EU.

These interim condensed consolidated financial statements are prepared based on the same accounting policies as for the consolidated financial statements of the Group for the year ended 31 December 2015, except for the following amendments to existing standards and new interpretations that are effective for annual periods beginning on 1 January 2016:

- Amendments to IAS 19 Defined benefit plans: Employee contributions (published on 21 November 2013),
- Improvements resulting IFRS reviews 2010-2012 (published on 12 December 2013),
- Amendments to IFRS 11 Accounting for Acquisitions of Interests in Joint Operations (published on 6 May 2014),
- Amendments do IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation (published on 12 May 2014),
- Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants (published on 30 June 2014),
- Amendments to IAS 27 Equity Method in Separate Financial Statements (published on 12 August 2014),



- Improvements resulting IFRS reviews 2012-2014 (published on 25 September 2014),
- Amendments to IAS 1 Disclosure Initiative (published on 18 December 2014).

The introduced amendments were scrutinized by the Group and they do not materially affect the Group's financial position, operating results or the scope of information presented in these interim condensed consolidated financial statements.

The Group has not decided for earlier adoption of any standard, interpretation or improvement/amendment, which was published and has not yet come into force.

The following standards, interpretations and amendments issued by the International Accounting Standards Board or the International Financial Reporting Interpretation Committee that have not come into force:

- IFRS 9 Financial Instruments (published on 24 July 2014) not endorsed by the EU until the date of approval of these financial statements effective for annual periods beginning on or after 1 January 2018,
- IFRS 14 Regulatory Deferral Accounts (published on 30 January 2014) the European Commission decided not to
  propose an interim standard for endorsement before the final standard is released not endorsed by the EU until the
  date of approval of these financial statements effective for annual periods beginning on or after 1 January 2016,
- IFRS 15 Revenue from Contracts with Customers (published on 28 May 2014) to include amendments to IFRS 15 Effective Date of IFRS 15 (published on 11 September 2015) – not endorsed by the EU until the date of approval of these financial statements – effective for annual periods beginning on or after 1 January 2018,
- Amendments to IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (published on 11 September 2014) – have not been decided as to the time frame of individual stages of EFRAG endorsement of these amendments – not endorsed by the EU until the date of approval of these financial statements - effective date deferred indefinitely by IASB,
- Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception (published on 18 December 2014) – effective for annual periods beginning on or after 1 January 2016 – not endorsed by the EU until the date of approval of these financial statements,
- IFRS 16 Leases (published on 13 January 2016) have not been decided as to the time frame of individual stages of EFRAG endorsement of these amendments – not endorsed by the EU until the date of approval of these financial statements – effective for annual periods beginning on or after 1 January 2019,
- Amendments to IAS 12 Recognition of deferred tax assets for unrealised losses (published on 19 January 2016) not endorsed by the EU until the date of approval of these financial statements – effective for annual periods beginning on or after 1 January 2017,
- Amendments to IAS 7 Disclosure Initiative (published on 29 January 2016) not endorsed by the EU until the date of approval of these financial statements – effective for annual periods beginning on or after 1 January 2017.

The Management Board is verifying effect of the above standards on the Group's financial position, operating results or the scope of information presented in the Company's financial statements.

#### 7.4. Key figures based on professional judgement and basis for estimates

In addition to the accounting estimations, when applying the accounting policies in relation to the issues described below, the most significant was the professional judgement and the assumptions made by the management.

**Budgets of the construction projects** 

The decision to purchase real estate (land) is based upon analysis, where the so called "purchase budget" is the major component. This budget is prepared to assess the future profitability of projects. The budgets for these construction projects are updated based on management's best knowledge and experience from when the real estate is purchased. The budgets for all construction projects are verified and updated when necessary, at least once every three months. Updated project budgets are the basis for:

ongoing evaluation of the profitability of projects



- verification of whether to create (or change) a potential inventory impairment write down or not,
- preparation of financial forecasts, annual budgets and medium term plans.

Recognition of revenue from the sale of products

The revenue from the sale of real estate (housing units, commercial space, parking places in the garage, etc.) is recognised at the moment when control over the real estate is transferred to the buyer of said real estate together with the transfer of significant risks and rewards typical to the ownership rights. According to the Company's judgement this occurs at the moment of handover of the real estate to the buyer, which is based on a handover document signed by both parties and subject to the condition that the buyer has made 100% payment of the sale price for the real estate.

#### Seasonality

The operating activity of the Group is not subject to any major seasonality.

#### 7.5. Inventory

| INVENTORY                                      | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|--|----------------------------------|------------|
| Advances on deliveries                         | 27 674                           | 22 347     |
| including: at purchase prices/production costs | 27 843                           | 22 516     |
| write down to the net realisable value         | (169)                            | (169)      |
| Semi-finished goods and work in progress       | 1 235 090                        | 1 127 277  |
| including: at purchase prices/production costs | 1 246 026                        | 1 138 213  |
| write down to the net realisable value         | (10 936)                         | (10 936)   |
| Finished goods                                 | 249 353                          | 329 036    |
| including: at purchase prices/production costs | 255 196                          | 334 691    |
| write down to the net realisable value         | (5 843)                          | (5 655)    |
| Total  | 1 512 117                        | 1 478 660  |

| INVENTORY REVALUATION WRITE DOWNS | 01.01 -<br>31.03.2016<br>(unaudited) | 01.01 -<br>31.03.2015<br><i>(unaudited)</i> |
|-----------------------------------|--------------------------------------|---|
| Opening balance                   | 16 760                               | 15 699                                      |
| Increments                        | 188                                  | 302   |
| Decrease                          | -                                    | (2 491)                                     |
| Closing balance                   | 16 948                               | 13 510                                      |

Write down to the net realisable value have resulted from the impairment tests and analysis performed by the Group.

| CARRYING VALUE OF INVENTORY USED TO SECURE THE PAYMENT OF<br>LIABILITIES AND VALUE OF THE MORTGAGES ESTABLISHED | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|---|----------------------------------|------------|
| Carrying value of inventory used to secure liabilities  | 282 658                          | 205 494    |
| Mortgages:  |                                  |            |
| Value of mortgages established to secure real estate purchase agreements  | -                                | 4 200      |
| Value of mortgages established to secure loan agreements (maximum amount)                                       | 300 000                          | 300 000    |



#### 7.6. Short-term financial assets

| SHORT-TERM FINANCIAL ASSETS                     | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|---|----------------------------------|------------|
| Bank deposits with a maturity over three months | 48                               | 48         |
| Cash in open-end residential escrow accounts    | 16 928                           | 3 496      |
| Cash in other escrow accounts                   | 1 231                            | 203        |
| Total   | 18 207                           | 3 747      |

Bank deposits with a maturity over three months as of the date when they are made are presented in "Bank deposits with a maturity over three months".

The Group makes bank deposits with various maturity based on current analysis of cash needs and realizable rate of return on deposits offered by banks.

Cash received from the Group's customers as advances for the sale of products which is deposited in open-end residential escrow accounts until the relevant requirements specified in the "Act on the Protection of Rights of a Dwelling Unit or House Buyer" are met, is presented in "Cash in open-end residential escrow accounts".

#### 7.7. Cash and cash equivalents

Cash and cash equivalents are represented by cash at bank and cash in hand, including short-term bank deposits with up to three months maturity on the date when they are made. The book value of these assets corresponds to their fair value.

| CASH AND CASH EQUIVALENTS                             | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 | <b>31.03.2015</b><br>(unaudited) |
|---|----------------------------------|------------|----------------------------------|
| Cash in hand and at bank                              | 8 072                            | 9 727      | 10 647                           |
| Bank deposits with a maturity of three months or less | 284 740                          | 211 871    | 272 103                          |
| Other   | 43                               | 42         | 47                               |
| Total   | 292 855                          | 221 640    | 282 797                          |

#### 7.8. Share capital

| SHARE CAPITAL (STRUCTURE) AS AT 31.03.2016 |                  |                    |                                     |                  |                                     |                      |                      |                                 |
|--|------------------|--------------------|-------------------------------------|------------------|-------------------------------------|----------------------|----------------------|---------------------------------|
| Series/<br>issue                           | Type of share    | Type of preference | Limitation of<br>right to<br>shares | Number of shares | Nominal value of series/issue (PLN) | Capital covered with | Registration<br>date | Right to<br>dividends<br>(from) |
| А  | Bearer           | -                  | -                                   | 21 344 490       | 21 344 490                          | cash                 | 12.09.2006           | 12.09.2006                      |
| F  | Bearer           | -                  | -                                   | 2 705 882        | 2 705 882                           | cash                 | 31.10.2006           | 31.10.2006                      |
| Н  | Bearer           | -                  | -                                   | 172 200          | 172 200                             | cash                 | 14.02.2007           | 14.02.2007                      |
| I  | Bearer           | -                  | -                                   | 92 700           | 92 700                              | cash                 | 14.02.2007           | 14.02.2007                      |
| J  | Bearer           | -                  | -                                   | 96 750           | 96 750                              | cash                 | 14.02.2007           | 14.02.2007                      |
| L  | Bearer           | -                  | -                                   | 148 200          | 148 200                             | cash                 | 14.02.2007           | 14.02.2007                      |
| Ł  | Bearer           | -                  | -                                   | 110 175          | 110 175                             | cash                 | 12.03.2012           | 07.05.2012                      |
| М  | Bearer           | -                  | -                                   | 24 875           | 24 875                              | cash                 | 03.10.2012           | 09.11.2012                      |
| Ν  | Bearer           | -                  | -                                   | 20 000           | 20 000                              | cash                 | 03.10.2012           | 09.11.2012                      |
| 0  | Bearer           | -                  | -                                   | 26 000           | 26 000                              | cash                 | 05.03.2013           | 17.05.2013                      |
| Р  | Bearer           | -                  | -                                   | 925              | 925                                 | cash                 | 31.10.2013           | 23.12.2013                      |
| R  | Bearer           | -                  | -                                   | 11 000           | 11 000                              | cash                 | 31.10.2013           | 23.12.2013                      |
| S  | Bearer           | -                  | -                                   | 17 075           | 17 075                              | cash                 | 20.03.2014           | 02.05.2014                      |
| Т  | Bearer           | -                  | -                                   | 1 000            | 1 000                               | cash                 | 14.01.2015           | 27.03.2015                      |
| Total n                                    | umber of shares  | 5                  |                                     | 24 771 272       |                                     |                      |                      |                                 |
| Total s                                    | hare capital     |                    |                                     |                  | 24 771 272                          |                      |                      |                                 |
| Nomin                                      | al value per sha | re = PLN 1         |                                     |                  |                                     |                      |                      |                                 |



#### Dom Development S.A.

Additional notes to the interim condensed consolidated financial statements for the three-month period ended 31 March 2016 (all amounts in thousands PLN unless stated otherwise)

| SHARE            | SHARE CAPITAL (STRUCTURE) AS AT 31.12.2015 |                    |                                     |                  |                                     |                            |                      |                                 |
|------------------|--|--------------------|-------------------------------------|------------------|-------------------------------------|----------------------------|----------------------|---------------------------------|
| Series/<br>issue | Type of share                              | Type of preference | Limitation of<br>right to<br>shares | Number of shares | Nominal value of series/issue (PLN) | Capital<br>covered<br>with | Registration<br>date | Right to<br>dividends<br>(from) |
| А                | Bearer                                     | -                  | -                                   | 21 344 490       | 21 344 490                          | cash                       | 12.09.2006           | 12.09.2006                      |
| F                | Bearer                                     | -                  | -                                   | 2 705 882        | 2 705 882                           | cash                       | 31.10.2006           | 31.10.2006                      |
| Н                | Bearer                                     | -                  | -                                   | 172 200          | 172 200                             | cash                       | 14.02.2007           | 14.02.2007                      |
| Ι                | Bearer                                     | -                  | -                                   | 92 700           | 92 700                              | cash                       | 14.02.2007           | 14.02.2007                      |
| J                | Bearer                                     | -                  | -                                   | 96 750           | 96 750                              | cash                       | 14.02.2007           | 14.02.2007                      |
| L                | Bearer                                     | -                  | -                                   | 148 200          | 148 200                             | cash                       | 14.02.2007           | 14.02.2007                      |
| Ł                | Bearer                                     | -                  | -                                   | 110 175          | 110 175                             | cash                       | 12.03.2012           | 07.05.2012                      |
| М                | Bearer                                     | -                  | -                                   | 24 875           | 24 875                              | cash                       | 03.10.2012           | 09.11.2012                      |
| N                | Bearer                                     | -                  | -                                   | 20 000           | 20 000                              | cash                       | 03.10.2012           | 09.11.2012                      |
| 0                | Bearer                                     | -                  | -                                   | 26 000           | 26 000                              | cash                       | 05.03.2013           | 17.05.2013                      |
| Р                | Bearer                                     | -                  | -                                   | 925              | 925                                 | cash                       | 31.10.2013           | 23.12.2013                      |
| R                | Bearer                                     | -                  | -                                   | 11 000           | 11 000                              | cash                       | 31.10.2013           | 23.12.2013                      |
| S                | Bearer                                     | -                  | -                                   | 17 075           | 17 075                              | cash                       | 20.03.2014           | 02.05.2014                      |
| Т                | Bearer                                     | -                  | -                                   | 1 000            | 1 000                               | cash                       | 14.01.2015           | 27.03.2015                      |
| Total r          | number of shares                           | ;                  |                                     | 24 771 272       |                                     |                            |                      |                                 |
| Total s          | hare capital                               |                    |                                     |                  | 24 771 272                          |                            |                      |                                 |
| Nomin            | al value per shar                          | re = PLN 1         |                                     |                  |                                     |                            |                      |                                 |

Description of changes to the share capital in the Company in the period from 1 January until 31 March 2016

On 21 March 2016 the Management Board of the Company adopted a resolution to increase the Company's share capital by issuing 10 320 U series ordinary bearer shares with the nominal value of PLN 1.00 each and 1 000 V series ordinary bearer shares with the nominal value of PLN 1.00 each, as a part of the authorised capital from the current amount of PLN 24 771 272.00 up to PLN 24 24 782 592.00, that is by PLN 11 320.00. The U series and V series shares were issued in a private placement procedure addressed to participants in Management Share Option Programme II. This change in the share capital of the Company will become effective once it is registered in the register of entrepreneurs of the National Court Register (KRS). These shares has not been registered with the National Court Register until the date that these financial statements were prepared.

List of shareholders who hold, directly or indirectly through subsidiaries, at least 5% of the overall number of votes at the General Shareholders Meeting ("GSM") as at the date that these financial statements are prepared and approved by the Company's Management Board.

|   |            | as at the d<br>nese financ | Change in the period from<br>publication of the quarterly<br>financial statements for the nine-<br>month period ended 30.09.15 |                          |         |
|---|------------|----------------------------|--|--------------------------|---------|
|   | Shares     | % of<br>capital            | Number of<br>votes at the<br>GSM   | % of votes<br>at the GSM | Shares  |
| Dom Development B.V.  | 14 726 172 | 59.45                      | 14 726 172   | 59.45                    | -       |
| Jarosław Szanajca   | 1 534 050  | 6.19                       | 1 534 050  | 6.19                     | -       |
| Aviva Powszechne Towarzystwo<br>Emerytalne Aviva BZ WBK SA *) | 1 313 383  | 5.30                       | 1 313 383  | 5.30                     | no data |
| Grzegorz Kiełpsz  | 1 280 750  | 5.17                       | 1 280 750  | 5.17                     | -       |

\*) Shareholding of Aviva Powszechne Towarzystwo Emerytalne AVIVA BZ WBK S.A. (General Pension Society) ("Society") has been presented as per the latest notice required by the law (as of 11.07.2011) and received by the Company from the Society.



The shares of Dom Development S.A. or rights thereto (options) owned by the persons performing management and supervisory functions at Dom Development S.A. as at the date that these financial statements are prepared and approved by the Company's Management Board.

|                       | Status as at the date of preparing of these financial statements |               | publication of financial states | he period from<br>of the quarterly<br>nents for the nine-<br>ended 30.09.15 |               |
|-----------------------|--|---------------|---------------------------------|---|---------------|
|                       | Shares   | Share options | Total                           | Shares  | Share options |
| The Management Board  |  |               |                                 |   |               |
| Jarosław Szanajca     | 1 534 050  | -             | 1 534 050                       | -   | -             |
| Janusz Zalewski       | 311 000  | 69 000        | 380 000                         | -   | (23 534)      |
| Małgorzata Kolarska   | 6 500  | _             | 6 500                           | -   | -             |
| Janusz Stolarczyk     | 105 200  | 16 830        | 122 030                         | -   | (11 767)      |
| Terry Roydon          | 58 500   | -             | 58 500                          | -   | (11 767)      |
| The Supervisory Board |  |               |                                 |   |               |
| Grzegorz Kiełpsz      | 1 280 750  | -             | 1 280 750                       | -   | -             |
| Mark Spiteri          | 900  | -             | 900                             | 400   | (2 330)       |

#### 7.9. Loans

Description of material changes in the three-month period ended 31 March 2016

In the three-month period ended 31 March 2016 no changes were made to the bank loan structure by the Company.

| LOANS DUE WITHIN                        | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|---|----------------------------------|------------|
| Less than 1 year                        | 30 000                           | -          |
| More than 1 year and less than 2 years  | -                                | 30 000     |
| More than 2 years and less than 5 years | 50 000                           | 70 000     |
| Over 5 years                            | -                                | -          |
| Total loans                             | 80 000                           | 100 000    |
| including: long-term                    | 50 000                           | 100 000    |
| short-term                              | 30 000                           | -          |

| BANK LOANS AS AT 31.03.2016 |                      |                              |     |                                      |     |            |  |
|-----------------------------|----------------------|------------------------------|-----|--------------------------------------|-----|------------|--|
| Bank                        | Registered<br>office | Loan amount a<br>as per agre | -   | Outstanding loar<br>accrued interest |     | Due date   |  |
| mBank                       | Warsaw               | 50 000*)                     | PLN | 30 000                               | PLN | 03.02.2017 |  |
| mBank                       | Warsaw               | 50 000*)                     | PLN | 50 000                               | PLN | 21.05.2019 |  |
| PKO BP SA                   | Warsaw               | 100 000*)                    | PLN | -                                    | PLN | 26.07.2019 |  |
| Total bank loans            |                      |                              |     | 80 000                               | PLN |            |  |

\*) Revolving loan in the credit facility account

As at 31 March 2016 and 31 December 2015 all the loans taken by the Group were expressed in Polish zloty.

Due to the fact that the interest on the loans is correlated to the WIBOR interest rate, the Company's Management Board estimates that the fair value of the loans taken by the Group approximately equals their book value, including accrued interest.

In the "Loans" item the Group states the nominal value of the loan liabilities, and the interest charged as at the balance sheet date are presented separately in the item "Accrued interest on loans and bonds".



#### 7.10. Bonds

| BONDS   | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|---|----------------------------------|------------|
| Nominal value of the bonds issued, long-term portion  | 150 000                          | 270 000    |
| Nominal value of the bonds issued, short-term portion | 120 000                          | -          |
| Total nominal value of the bonds issued               | 270 000                          | 270 000    |

In the "Bonds" item the Company states the nominal value of the bond liabilities, and the interest charged as at the balance sheet date are presented separately in the item "Accrued interest on loans and bonds".

Due to the fact that the interest on the bonds is correlated to the WIBOR interest rate, the Company's Management Board estimates that the fair value of the bonds issued by the Company approximately equals their book value, including accrued interest.

#### Core details concerning the bonds issued by the Company

On 5 November 2007, the Company and Bank BPH S.A. (currently Bank Pekao S.A.) signed a Bond Issue Programme Agreement, pursuant to which Dom Development S.A. is allowed to issue mid-term bonds (with a maturity over 1 year and under 7 years) with an aggregate value of no more than PLN 400 million, which is to be construed as the nominal value of all issued and unredeemed bonds on any day during the term of the Programme.

On 5 November 2014, the Company and Bank Pekao S.A. signed an Annex to the Bond Issue Programme Agreement dated 5 November 2007, pursuant to which the bond issue period has been extended by 7 years (until 5 November 2021).

Description of material changes in the three-month period ended 31 March 2016

The total bond issue liabilities in the three-month period ended 31 March 2016 and their maturity dates have not changed.

| BONDS ISSUED AS AT 31.03.2016 |            |         |          |                           |  |  |  |
|-------------------------------|------------|---------|----------|---------------------------|--|--|--|
| Series                        | Issue date | Amount  | Currency | Contractual maturity date |  |  |  |
| III                           | 02.02.2012 | 120 000 | PLN      | 02.02.2017                |  |  |  |
| IV                            | 26.03.2013 | 50 000  | PLN      | 26.03.2018                |  |  |  |
| V                             | 12.06.2015 | 100 000 | PLN      | 12.06.2020                |  |  |  |
|                               | Total:     | 270 000 | PLN      |                           |  |  |  |

#### 7.11. Accrued interest on loans and bonds

| ACCRUED INTEREST ON LOANS AND BONDS       | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|---|----------------------------------|------------|
| Accrued interest on bonds                 | 2 142                            | 3 403      |
| Accrued interest on loans                 | -                                | -          |
| Total accrued interest on loans and bonds | 2 142                            | 3 403      |

#### 7.12. Segment reporting

The Group does not prepare segment reporting as its activities take place within a single segment.

#### 7.13. Operating income

| REVENUE BREAKDOWN       | 01.01 -<br>31.03.2016<br>(unaudited) | 01.01 -<br>31.03.2015<br><i>(unaudited)</i> |
|-------------------------|--------------------------------------|---|
| Sales of finished goods | 130 165                              | 69 917                                      |
| Sales of services       | 3 393                                | 2 609                                       |
| Sales of land           | 5 500                                | -   |
| Total                   | 139 058                              | 72 526                                      |

### 7.14. Operating costs

| OPERATING COSTS  | 01.01 -<br>31.03.2016 | 31.03.2015  |
|--|-----------------------|-------------|
|  | (unaudited)           | (unaudited) |
| Cost of sales  |                       |             |
| Cost of finished goods sold                                      | (98 074)              | (53 554)    |
| Cost of services sold  | (4 254)               | (2 866)     |
| Cost of land sold  | (4 823)               | -           |
| Inventory write down to the net realisable value                 | (188)                 | 2 189       |
| Total cost of sales  | (107 339)             | (54 231)    |
| Selling costs, and general administrative expenses               |                       |             |
| Selling costs  | (11 501)              | (11 446)    |
| General administrative expenses                                  | (12 214)              | (12 080)    |
| Total selling costs, and general administrative expenses         | (23 715)              | (23 526)    |
| Selling costs, and general administrative expenses by kind       |                       |             |
| Depreciation   | (1 251)               | (1 019)     |
| Cost of materials and energy                                     | (2 861)               | (3 695)     |
| External services  | (5 595)               | (5 911)     |
| Taxes and charges  | (37)                  | (50)        |
| Remuneration   | (10 627)              | (9 926)     |
| Social security and other benefits                               | (2 189)               | (1 996)     |
| Management Option Programme                                      | -                     | -           |
| Other prime costs  | (1 155)               | (929)       |
| Total selling costs, and general administrative expenses by kind | (23 715)              | (23 526)    |

#### 7.15. Income tax in the income statement

| INCOME TAX                           | 01.01 -<br>31.03.2016<br>(unaudited) | 01.01 -<br>31.03.2015<br>(unaudited) |
|--------------------------------------|--------------------------------------|--------------------------------------|
| Current income tax                   | 10 516                               | 2 600                                |
| Deferred tax in the income statement | (9 247)                              | (3 708)                              |
| Total                                | 1 269                                | (1 108)                              |



#### 7.16. Earnings per share

| CALCULATION OF BASIC<br>AND DILUTED EARNINGS PER SHARE   | 01.01 -<br>31.03.2016<br><i>(unaudited)</i> | 01.01 -<br>31.03.2015<br>(unaudited) |
|--|---|--------------------------------------|
| Basic earnings/(loss) per share  |   |                                      |
| Profit/(loss) for calculation of the basic earnings per share  | 5 118                                       | (5 401)                              |
| The weighted average number of ordinary shares of the<br>Company for the calculation of basic earnings per share   | 24 771 272                                  | 24 771 116                           |
| Basic earnings/(loss) per share (PLN)  | 0.21  | (0.22)                               |
| Diluted earnings/(loss) per share  | 5 110                                       | (5.404)                              |
| Profit/(loss) for calculation of the diluted earnings per share  | 5 118                                       | (5 401)                              |
| Potential diluting shares related to the Management Share<br>Option Programmes                                     | 27 570                                      | 20 520                               |
| The weighted average number of ordinary shares of the<br>Company for the calculation of diluted earnings per share | 24 798 842                                  | 24 791 636                           |
| Diluted earnings/(loss) per share (PLN)  | 0.21  | (0.22)                               |

As the Group has no discontinued operations, the earnings/(loss) per share from the continued operations equal the earnings/(loss) per share calculated above.

#### 7.17. Transactions with related entities

In the three-month periods ended 31 March 2015 and 2016, the Company was a party to transactions with related entities, as listed below. Descriptions of the transactions have been presented in the tables.

| DOM DEVELOPMENT S.A. AS A BUYER OF GOODS OR SERVICES |   |                                     |                                     |  |
|--|---|-------------------------------------|-------------------------------------|--|
| Counterparty   | Transaction description                                       | 01.01-<br>31.03.2016<br>(unaudited) | 01.01-<br>31.03.2015<br>(unaudited) |  |
| Woodsford Consulting Limited                         | Consulting services as per the agreement dated 27 June 2007   | 453                                 | 446                                 |  |
| Hansom Property Company Limited                      | Consulting services as per the agreement dated 2 January 2001 | 69                                  | 68                                  |  |
| Hansom Property Company Limited                      | Other   | 250                                 | 262                                 |  |
| M & M Usługi Doradcze M. Kolarski                    | Consulting services   | 18                                  | 75                                  |  |
| Kirkley Advisory Limited                             | Consulting services as per the agreement dated 1 March 2012   | -                                   | 23                                  |  |
| Kirkley Advisory Limited                             | Other   | 124                                 | 125                                 |  |

| DOM DEVELOPMENT S.A. A SERVICE PROVIDER (SELLER)             |   |                                     |    |  |
|--|---|-------------------------------------|----|--|
| Counterparty   | 01.01-<br>31.03.2016<br>(unaudited)                     | 01.01-<br>31.03.2015<br>(unaudited) |    |  |
| Fort Mokotów sp. z o.o., under liquidation                   | Repair services as per the agreement dated 22 July 2005 | 24                                  | 24 |  |
| Dom Development Grunty sp. z o.o.                            | Other   | 1                                   | 1  |  |
| Dom Development Morskie Oko sp. z o.o.,<br>under liquidation | Other   | 1                                   | 1  |  |



| DOM DEVELOPMENT S.A. AS A LENDE   | R                                 |                      |                      |
|-----------------------------------|-----------------------------------|----------------------|----------------------|
| Counterparty                      | Transaction description           | 01.01-<br>31.03.2016 | 01.01-<br>31.03.2015 |
|                                   |                                   | (unaudited)          | (unaudited)          |
| Dom Development Grunty sp. z o.o. | Interest accrued on the borrowing | 4                    | 9                    |

| DOM DEVELOPMENT S.A. AS A CONTRIBUTOR OF SHARE CAPITAL TO A SUBSIDIARY |                            |                      |                      |  |
|--|----------------------------|----------------------|----------------------|--|
| Counterparty   | Transaction description    | 01.01-<br>31.03.2016 | 01.01-<br>31.03.2015 |  |
|  |                            | (unaudited)          | (unaudited)          |  |
| Vratislavia Dom Development Sp. z o.o.                                 | Share capital contribution | 4 000                | -                    |  |

| DOM DEVELOPMENT S.A. AS A PAYER OF PREPAYMENT UNDER THE AGENCY AGREEMENT |   |                                     |                                     |
|--|---|-------------------------------------|-------------------------------------|
| Counterparty   | Transaction description   | 01.01-<br>31.03.2016<br>(unaudited) | 01.01-<br>31.03.2015<br>(unaudited) |
| Dom Development Grunty sp. z o.o.  | (Net) prepayment transferred for the purchase of land under the contract of mandate | 7 507                               | -                                   |

| BALANCES WITH RELATED ENTITIES – balances as in the books of the Company                          |                    |                 |                                 |            |  |
|---|--------------------|-----------------|---------------------------------|------------|--|
|   | Receivables from r | elated entities | Liabilities to related entities |            |  |
| Entity  | 31.03.2016         | 31.12.2015      | 31.03.2016                      | 31.12.2015 |  |
| Total balance   | 9 078              | 1 570           | 161                             | 269        |  |
| Subsidiaries  | 9 058              | 1 547           | -                               | -          |  |
| Dom Development Morskie Oko sp. z o.o., under liquidation additional contributions to the capital | 1 147              | 1 147           | _                               | -          |  |
| Dom Development Grunty sp. z o.o.   | 7 911              | 400             | -                               | -          |  |
| Jointly controlled entities   | 20                 | 23              | -                               | -          |  |
| Fort Mokotów sp. z o.o., under liquidation  | 20                 | 23              | -                               | -          |  |
| Other entities  | -                  | -               | 161                             | 269        |  |
| M & M Usługi Doradcze M. Kolarski   | -                  | -               | -                               | 41         |  |
| Woodsford Consulting Limited  | -                  | -               | 161                             | 205        |  |
| Kirkley Advisory Limited  | -                  | -               | -                               | 23         |  |

#### REMUNERATION AND FEES OF THE MANAGEMENT BOARD AND SUPERVISORY BOARD MEMBERS OF DOM DEVELOPMENT S.A.

| Counterparty          | 01.01-<br>31.03.2016<br>(unaudited) | 01.01-<br>31.03.2015<br>(unaudited) |
|-----------------------|-------------------------------------|-------------------------------------|
| The Management Board  | 3 380                               | 3 108                               |
| The Supervisory Board | 316                                 | 294                                 |

Except for as stated above, the Company did not enter into any other transactions with the Management Board or Supervisory Board members.

The transactions with the related entities are based on the arm's length principle.



The transactions stated above also include transactions with subsidiaries that has been eliminated in these consolidated financial statements.

#### 7.18. Incentive Plan – Management Option Programmes

Structure of share options granted and not exercised as at 31 March 2016:

| Programme    | Grant date | Exercise<br>start date | Maturity<br>date | Number of options *) | Exercise price<br>per option (PLN) |
|--------------|------------|------------------------|------------------|----------------------|------------------------------------|
| Programme II | 10.12.2009 | 10.12.2012             | 10.12.2016       | 139 090              | 40.64                              |
| Total        |            |                        |                  | 139 090              |                                    |

\*) The exercise of 11 320 options paid for in March 2016 but not registered with the National Court Register as shares until 31 March 2016, have not been included in the above listing.

**Expiry of share options** 

In the three-month period ended 31 March 2016 the number of share options eligible to participate in Management Option Programme II has not changed.

#### **Exercise of the share options**

On 21 March 2016 the Management Board adopted a resolution on the increase of share capital in the Company by issuing 10 320 U series ordinary bearer shares and 1 000 V series ordinary bearer shares series. The U series and V series shares were issued in a private placement procedure addressed to participants in Management Share Option Programme II.

These shares has not been registered with the National Court Register until the date that these financial statements were prepared (see note 7.8).

Grant of new share options

In the three-month period ended 31 March 2016 the Company did not grant any new share options.

**Changes to the Management Option Programmes** 

In the three-month period ended 31 March 2016 no changes were made to the Management Option Programme.

#### 7.19. Contingent liabilities

| CONTINGENT LIABILITIES | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|------------------------|----------------------------------|------------|
| Guarantees             | 111                              | 111        |
| Sureties               | -                                | -          |
| Total                  | 111                              | 111        |

Additionally, some liabilities of the companies operating within the Group are secured with promissory notes:

| COLLATERALS FOR LIABILITIES   | <b>31.03.2016</b><br>(unaudited) | 31.12.2015 |
|---|----------------------------------|------------|
| Promissory notes, including:  |                                  |            |
| <ul> <li>promissory notes as an additional guarantee for the PKO BP SA bank<br/>in respect of claims arising from the granted loan</li> </ul> | 100 000                          | 100 000    |
| Total   | 100 000                          | 100 000    |

In the three-month period ended 31 March 2016 the companies operating within the Group did not provide any



guarantees for loans or borrowings, nor any other guarantees – jointly to one entity or its subsidiary, the value of which would be material for the Group or would amount to at least 10% of the Company's shareholders' equity.

#### 7.20. Material court cases

As of 31 March 2016 there was no individual proceeding before any court, authority competent for arbitration or public administration body, concerning the liabilities or receivables of the Company or its subsidiary, the value of which would be at least 10% of the Company's shareholders' equity.

As of 31 March 2016 there were not two or more proceedings before any court, authority competent for arbitration or public administration body, concerning the liabilities or receivables, the value of which would be at least 10% of the Company's shareholders' equity.

As of 31 March 2016, the Company was a party to proceedings concerning liabilities and receivables, the total value of which was approx. PLN 22 424 thousand, including the total value of proceedings concerning liabilities at approx. PLN 21 241 thousand and the total value of proceedings concerning receivables at approx. PLN 1 182 thousand.

The proceedings involving the Company have no significant impact on the Group's activity.

#### 7.21. Additional information on the operating activity of the Group

In the period from 1 January to 31 March 2016 the following material changes in the portfolio of the Group's real estate development projects under construction took place:

Projects where the construction commenced in the period from 1 January 2016 until 31 March 2016:

| Project          | Standard | Number of<br>apartments | Number of<br>commercial units |
|------------------|----------|-------------------------|-------------------------------|
| Anody, phase 1   | Popular  | 72                      | 7                             |
| Anody, phase 2   | Popular  | 111                     | -                             |
| Premium, phase 2 | Popular  | 236                     | -                             |

Projects where the construction was completed in the period from 1 January 2016 until 31 March 2016:

| Project                          | Standard | Number of<br>apartments | Number of<br>commercial units |
|----------------------------------|----------|-------------------------|-------------------------------|
| Klasyków Wille Miejskie, phase I | Popular  | 231                     | -                             |
| Aura, phase Ia (Wrocław)         | Popular  | 64                      | -                             |

#### 7.22. The factors that will impact the results achieved by the Group for at least the next three months

The most important factors that may impact the financial situation of the Group in at least the next three months are:

- The economic trend in the residential market, where the Group operates,
- The impact of the worldwide financial situation on the Polish economy and banking system,
- The availability of mortgages, and in particular their convenient terms for potential clients,
- Achieving the planned sales volume in terms of quantity and value,
- The timely delivery of the construction works in line with the schedules by the construction companies completing individual investments of the Group in the general contractor system,
- · Availability of external financing (loans, bonds) for real estate developers,



- No sudden changes in the legal and tax regulations that may influence market demand for products offered by the Group in an uncontrolled manner,
- Maintaining the stable political situation and creating a positive economic climate by the government and local authorities.

#### 7.23. Material post-balance sheet events

On 5 April 2016, the Supervisory Board of the Company approved the petition of the Management Board for the distribution of the Company's net profit for the financial year 2015. The Management Board requested that a part of the Company's net profit for 2015 in the amount of PLN 80 543 424.00, i.e. PLN 3.25 per share, be appropriated for the payment of a dividend to shareholders in Dom Development S.A., and a part of the net profit for 2015 in the amount of PLN 103 942.31 be allocated for the increase of supplementary capital of Dom Development S.A.

The Management Board of the Company proposed that the date of record be 22 June 2016 and the dividend payment date be 6 July 2016.

The Supervisory Board of the Company recommended to the General Shareholders' Meeting that the above petition be approved and resolution be adopted in respect of the distribution of profit for 2015 and the fixing of the date of record and the dividend payment date as proposed by the Management Board.

#### 7.24. Forecasts

The Management Board of Dom Development S.A. does not publish any financial forecasts concerning the Group.

#### 7.25. Selected financial data translated into EURO

The following financial data of the Group have been translated into euro:

| SELECTED DATA FROM THE BALANCE SHEET                | <b>31.03.2016</b><br>(unaudited) | 31.12.2015    |
|---|----------------------------------|---------------|
|   | thousand Euro                    | thousand Euro |
| Total current assets                                | 431 584                          | 406 956       |
| Total assets  | 435 928                          | 411 346       |
| Total shareholders' equity                          | 208 088                          | 207 304       |
| Long-term liabilities                               | 59 034                           | 101 407       |
| Short-term liabilities                              | 168 806                          | 102 635       |
| Total liabilities                                   | 227 840                          | 204 042       |
| PLN/EURO exchange rate as at the balance sheet date | 4.2684                           | 4.2615        |

| SELECTED DATA FROM THE INCOME<br>STATEMENT              | <b>01.01 -</b><br><b>31.03.2016</b><br><i>(unaudited)</i><br>thousand Euro | <b>01.01 -</b><br><b>31.03.2015</b><br><i>(unaudited)</i><br>thousand Euro |
|---|--|--|
| Sales revenue   | 31 924   | 17 481   |
| Gross profit on sales                                   | 7 282  | 4 410  |
| Operating profit/(loss)                                 | 1 686  | (1 373)  |
| Profit/(loss) before tax                                | 1 464  | (1 572)  |
| Net profit/(loss)                                       | 1 173  | (1 305)  |
| Average PLN/EURO exchange rate for the reporting period | 4.3559   | 4.1489   |